

## Internship Rotational Schedule

In addition to rotating among the various modules, each week you will spend time with your mentor by calling on customers. Your mentor will also teach you about putting together a proposal, and you will learn how to schedule routes and manage crews.

## Module 1

Orientation, Safety & Equipment Training Shadow Mentor who will tour properties

Module 2

Installation Work Learn about Seasonal Color

Module 3

Equipment training and use

Module 4

Fertilization/Chemical Applications Plant and Pest Identification Irrigation Management

Module 5

Detail and Enhancement Landscaping

Module 6

Bidding and Pricing Proposals Plan an installation project, from start to finish

Module 7

Sales and business development

Module 8

Intern and Mentor's choice